

Waterman's Ideal Fountain Pens



The Perfected Visible Ink Pen That Tells When to Refill

Any of These Pens May Be Had w



PURPLE—Stiff-fine

Writes a fine, uniform line. Ideal for Gregg shorthand. Firm enough for carbon copies. Writes even four on back. copies. Write finer on back.



PINK—Flex-fine

An unusually smooth flexible-fine point. It will shade at any an-gle. For Pitman short-hand and other sys-tems requiring shading.



BROWN-Fine

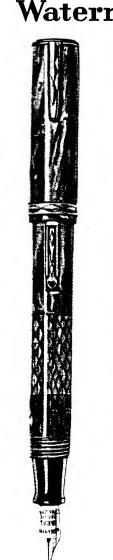
A finely tapered point for general use. Writes smoothly with moderate flexibility. Good for bookkeeping and beginners at writing.



REDpoint of bility. \ dium wie

In addition to the points described name), various special points are stiff and needle fine-Artists' Poin:

Waterman's I





No. 84-C Copper-Ray Ink-Yue, \$6.00 No. 85-C Copper-Ray Pencil, \$3.00

No. 84-S Silver-Ray Ink-Yue, \$5.00. No. 85-S Silver-Ray Pencil, \$3.00.

Also made in No. 84-E Emerald-Ray Pen. \$6.00 No. 85-E Emerald-Ray Pencil, \$3.00 No. 84-J Jet Pen. \$5.00 No. 85-J Jet Pencil, \$3.00



Lady Patricia Ink-Vue, Sunset, Pen, \$5.00 Pencil, \$3.00

Lady Patricia Ink-Vue, Mist, Pen, \$5.00 Pencil, \$3.00

Also made in Lady Patricia Ink-Vue, Black Lace Pen, \$5.00 Pencil, \$3.00



DeLuxe Ink-Vue Pencil, Emerald-Ray, \$4.00

(For every pen shown there is a perfectly matching pencil—the set being sold in a handsome gift case.)

Pencil, \$4.00

Also in DeLuxe Ink-Vue Copper-Ray. Pen \$8.50. Pencil \$4.00.

The DeLuxe is the very finest of Waterman's Ink-Vues. The patented "Double Action Lever" makes Ink-Vue the simplest of all visible ink pens to fill—and the easiest to empty for cleaning. Ink-Vue Pens also have the biggest ink capacity.

One of the Points Described Below



GREEN—Rigid

A durable stiff point of medium width that will not shade even under pressure. Best for carbon copy work. Smooth, gliding point.



YELLOW-Rounded

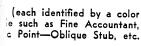
Writes a bold line — a fine line on back. For bold signatures and left-handed writers. Writes smoothly on any paper in any direction.



BLUE—Blunt

An improved stub, slightly oblique. Makes thick or thin strokes. Liked by writers who hold pen between first and second fingers.

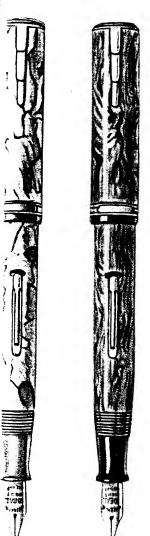
REGULAR SELF-FILLING TYPE With Waterman's Exclusive Self-Starting and Tip-Filling



espon-

nature flexine-Suits er.

dy Patricia



Lady Patricia Persian, \$5.00 Pencil, \$3.00

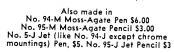
Also made in atricia Moss-Agate and Lady Patricia et. Pens, \$5.00. Pencils, \$3.00

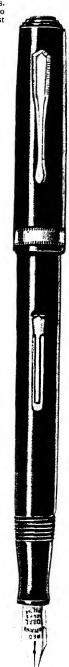
dy Patricia nyx, \$5.00 ncil, \$3.00



No. 94-J Jet Pen, \$6.00 No. 0795-J Jet Pencil, \$3.00







No. 7-J Jet Pen, \$7.00 No. 97-J Jet Pencil, \$3.00

Also made in No. 7-E Emerald-Ray Pen, \$7.00, and No. 97-E Emerald-Ray Pencil, \$3.00



The Patrician Moss-Agate Pen, \$10.00 Pencil, \$5.00

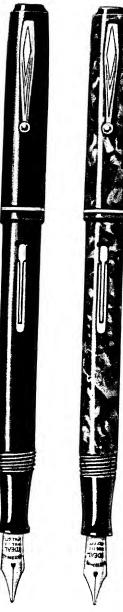


The Patrician Turquoise Pen, \$10.00 Pencil, \$5.00

Also made in Patrician Onyx Pen, \$10.00 Matching Pencil, \$5.00 Patrician Jet Pen, \$10.00 Matching Pencil, \$5.00



Excellent Waterman's Pens at Moderate Prices



No. 92-J Jet Pen, \$3.50 No. 91-J Jet Pencil, \$1.50

No. 92-G Green Pearl Pen, \$3.50 No. 91-G Green P. Pencil, \$1.50

Also made in No. 92-B Black Pearl Pen, \$3.50 No. 91-B Black Pearl Pencil, \$1.50 No. 92-S Steel Quartz Pen, \$3.50 No. 91-S Steel Quartz Pencil, \$1.50



No. 92V-S Steel Quartz Pen, \$3.50 No. 91V-S Steel Quartz Pencil, \$1.50

Pens also in 92V-J Jet, 92V-G Green P., 92V-B Black P., 92V-C Claret

and Pencils in 9|V-J Jet, 9|V-G Green P., 9|V-B Black P., 9|V-C Claret

Pens, \$3.50 Pencils, \$1.50



Waterman's Junior Jet Pen, \$2.50 Pencil, \$1.00

NOTE: The Junior Pen comes only with Fine, Medium, Coarse or Stub points.

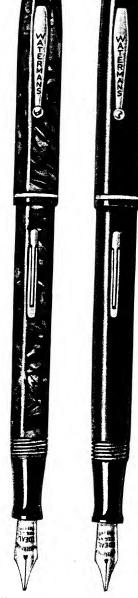


No. 3V-C Claret Pen, \$3.00 No. 93V-C Claret Pencil, \$1.25

Pens also in 3V-J Jet, 3V-G Green P, 3V-B Black P., 3V-S Steel Q.,

and Pencils in 93V-J Jet, 93V-G Green P., 93V-B Black P., 93V-S Steel Q.

Pens, \$3.00 Pencils, \$1.25



No. 3-B Black Pearl Pen, \$3.00 No. 93-B Black P. Pencil, \$1.25

No. 3-J Jet Pen, \$3.00 No. 93-J Jet Pencil, \$1.25

Also made in No. 3-5 Steel Quartz Pen, \$3.00 No. 93-5 Steel Quartz Pencil, \$1.25 No. 3-6 Green Pearl Pen, \$3.00 No. 93-G Green Pearl Pencil, \$1.25

All of the above pens—except Waterman's Junior—may be had with any of the points described on the reverse of this spread — but for the Purple, Yellow or Green point there will be an extra charge of 50 cents.



Waterman's Desk Sets Make Appreciated Trophies!

Waterman's Gyro-sheath Desk sets are especially appropriate for trophies or prizes for golf clubs, bowling clubs, bridge clubs, whippet and greyhound clubs or for any sport or contest where a trophy that combines ornamental beauty and genuine usefulness is desired.

In this folder are shown a few of the many beautiful Waterman's Desk Set designs which may be had for nearly every competitive sport — and at a wide range of prices. Each set is a work of art, designed and built by skilled craftsmen from the very finest materials and will serve as a beautiful and highly useful souvenir to the recipient.

L. E. Waterman Co., 609 Market St., San Francisco



No. 509/67—4x6 White Onyx, Belgian Black or African Brown base, chrome sheath, name plate and corner stands, Jet pen—\$20.00. Green Onyx base, gold-filled sheath, name plate and corner stands, pen to match—\$23.00.

No. 516/62/2—3" Black and Gold Marble base, chrome sheath, Jet pen—or Onyx base, gold-filled sheath, Brown pen—\$5.00.

No. 501/62—21/4x4 Black Aragonite base, chrome sheath, Jet pen—or Green Onyx base, gold-filled sheath, Green Pen—\$8.00.

No. 501/621/2—Black and Gold or Belgian Black Marble, or White or African Brown Onyx base, pens and trim to march—\$6.00.

No. 506/62—3x4 Sapphire Blue or Steel Grey glass mirror base, chrome sheath, Jet pen—or Gold glass mirror base, gold-filled sheath, Jet pen—\$9.00.

No. 70/62—Green Onyx base, 3x3 gold-filled frame and sheath, Jade Green pen—\$10.00.

No. 390/62 — Dachshund, on 4x6 White Onyx base, chrome name plate, Jet pen and sheath —\$18.00.

No. 384/62—Jet Turn-Over Perpetual Calendar, on 4x6 White Onyx base, Jet pen and sheath —\$17.50.

No. 505/67—4x6 Black and Gold Marble, White Onyx or African Brown Onyx base, gold-filled pen sheath and name plate and pen to match—or Belgian Black Marble base, chrome finish—\$15.00. With Brazilian Green Onyx base, gold-filled trim—\$18.00.

No. 446/67 — Waltham 8-Day Clock, 71/2x12 Black and Gold Marble base, sheaths and name plate English gold finished, two pens, Letter Rack, Opener, Rocker Blotter—\$100.00. No. 508/67— $5^{17}/4$ x8 $^{17}/4$ Belgian Black Marble base ornamented with a deep inlay of Red and White, chrome trimmed Jet sheath and chrome name plate, Jet pen—\$18.00.

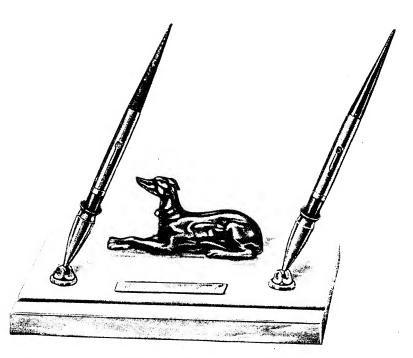
No. 436/67—Gold-filled cylinder type Perpetual Calendar, name plate and sheaths, 7<13 Brazilian Green Onvx base. two pens to match, as illustrated—\$55.00. With a White Onyx, Black and Gold Marble or Belgian Black Marble base—\$50.00.

No. 447/62—A new and most unusual design in a desk set, 5 inches diameter, Black Marble and White Onyx base, Jet pen and sheath—\$15.00.

No. 419/67—Elephant, 8 in. high, Green Colored Solid Bronze, 7x13 Green Onyx base, sheath and name plate Matt Green Gold finished, pen to match—\$75.00.

We also have various other styles of desk sets especially appropriate for trophies or prizes.

Waterman's Desk Sets are as I



No. 510365, Price \$50.00

Greyhound, lying—Bronze Finished—6 x 10—Onyx—Name Plate—Pencil Groove—Two No. 0365 Bronze Finished Pens, One Red End, One Black End.

Materman's Gyro most beautiful desk they are as practical as they just where you want it—v for instant use. The gracet moved to any position—stright—or frontward—the enough to hold the Gyro-S On each and every stand va place suitable for engravetc. Each set is furnished writing, perfectly balanced each pen equipped with a recipient's style of writing.



No. 530365, Price \$60.00

Horse—Bronze Finished—Oval—6 x 12—Black Marble—Name Plate—Two No. 0365 Bronze Finished Pens, One Red End, One Black End.



No. 830 Lamp—Bronze Finished—I Pen Holders

actical as they are Ornamental!

on the market today—and prnamental. Pen is always the nib moist and ready Gyro-Sheath can be freely at up—inclined to left or arings being just tight the wherever it is placed. be noted a name plate or name of recipient, date, ith one or two smoothaterman's desk set pens, be that will exactly suit



No. 500365, Price \$55.00

Elephant — Bronze Finished — 8 x 13 — Onyx — Pencil Groove — Name Plate—Two No. 0365 Bronze Finished Pens, One Red End, One Black End.



rice \$33.00

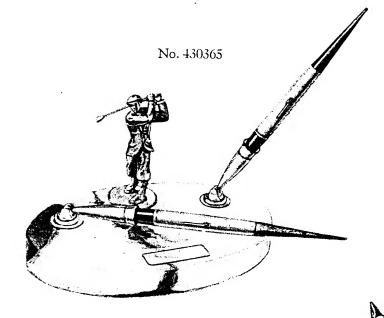
nent Shade—One No. 67 Pen,
Various Colors.



No. 460365, Price \$60.00

Bowler, 6 inches high—Gold Finished—Oval—8 x 13—Black Marble
— Tray — Name Plate — Two No. 0365 Gold Finished Pens, One
Red End, One Black End.

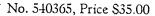
A Suitable Trophy for Every Sport



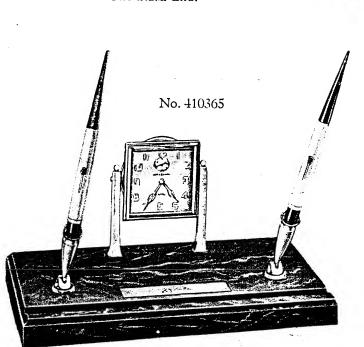
No. 430365, Price \$50.00

Golfer, 5 inches high—Gold Finished—Oval—5 x 8—Onyx —Tray—Two No. 0365 Gold Finished Pens, One Red End, One Black End.

No. 540365



Police Dog, sitting — Bronze Finished — 7 x 10 — Onyx and Black Marble — Oval — Name Plate — Pencil Groove — One No. 0365 Bronze Finished Pen, One Black End.



No. 410365, Price \$110.00

Waltham Clock—Gold Finished
—Name Plate—Pencil Groove—
6x10—Onyx or Black Marble
— Two No. 0365 Gold Finished
Pens, One Red End, One Black
End.